## guangzhou electrical building technology

# Press

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**Final report** Guangzhou Electrical Building Technology Asia's premier platform for the electrical engineering, intelligent building www.messefrankfurt.com.hk and smart home markets China Import and Export Fair Complex Guangzhou, China, 9 – 12 June 2017

#### 14th Guangzhou Electrical Building Technology concluded on a positive note

### Unrelenting innovation fulfils sourcing demands

#### Concurrent events facilitate exchange of market intelligence

The 14th edition of Guangzhou Electrical Building Technology (GEBT) ended on a positive note. The four-day fair, held from 9 - 12 June at the China Import and Export Fair Complex in Guangzhou, once again received overwhelming industry acclaim. Running concurrently with the Guangzhou International Lighting Exhibition, the show hosted 185 exhibitors and welcomed 156,898 visitors from 134 countries and regions, representing an 8% increase from last year.

Ms Lucia Wong, Deputy General Manager of Messe Frankfurt (Shanghai) Co Ltd, commented: "The show concluded with resounding success. I would like to express my heartfelt thanks to all the industry players for their support over the past 14 years. GEBT strives to keep abreast with the continuously evolving market when staging the latest building electrical, intelligent building and smart home solutions. The fair attendees were rewarded with exceptional opportunities to expand their market reach. A series of interactive forums and seminars delivered business insights and fostered mutual exchanges of expertise. This reaffirms the fair's significance as a must-attend event in Southern China to tap into profitable opportunities."

#### Unrelenting innovation fulfils sourcing demands

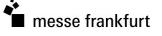
In response to the changing landscape of the industry, GEBT facilitates the development of international standards and enhances communication and integration among different systems. The show gathers notable intelligent building and smart home organisations to unveil a collection of exciting new technologies.

Founded over 10 years ago, zigbee alliance focuses on developing lowpower, low data rate wireless standards for smart homes. It is the fifth time that zigbee alliance has organised a seminar at GEBT. Dr Wilma

Sheva Ng Tel. +852 2230 9280 sheva.ng@hongkong.messefrankfurt.com www.building.messefrankfurt.com.cn

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Messe Frankfurt (HK) Ltd 35/F China Resources Building 26 Harbour Road Wanchai, Hong Kong



Su, Chair, zigbee Member Group China, expressed: "A lot of smart home manufacturers have adopted zigbee technology. Most of them are the target clients of upstream industries. The show drew interest from a considerable number of professional visitors from various disciplines, including but not limited to product development, marketing and distribution. GEBT has become a part of our annual budget plan."

Being a sixth-time exhibitor, EnOcean Alliance specialises in intelligent building, smart home, wireless sensors and switches. Mr Graham Martin, Chairman & CEO of the EnOcean Alliance acknowledged the importance of the show: "This year, we introduced a new concept called 'cognitive buildings', also known as 'self-learning buildings'. GEBT is a great trade show in which we have participated for the past six years. This year the visitor flow was once again very satisfying. The fair is important to the smart home, lighting and commercial building industry. I believe sensors and cloud solutions will play an important role in the future."

Besides the satisfaction expressed by well-known overseas wireless standards organisations, Mr Ben Young, Marketing Manager of HDL Automation Co Ltd, also shared the same sentiment. "The new intelligent switches and dimmers that we displayed can better utilise the space within public buildings. Another spotlight is Apple's HomeKit. Visitors can control the devices by using the Home app on their iPhone thereby enhancing the user experience. We met with many potential clients including system distributors, engineers and real estate developers among many others. The fair has grown to become a professional smart home and intelligent building event in China."

First time exhibitor, Shenzhen Power2control Smart Tech Co Ltd displayed its Super Switch at GEBT. Mr Haven Li, General Manager, was impressed with the outcome of the show: "We made use of P2C to connect all switches with power lines. The Super Switch inherits the advantages of traditional switches and takes a big step towards intelligent solutions. The development of the smart home industry is beyond my expectations. GEBT has established itself as one of the most influential platforms in the industry."

The newest technologies on display were up to par with buyers' sourcing needs. Mr Allen Lai, Director, R&D Division of Linkcom Manufacturing Co Ltd, praised the product breadth. "We look for local business partners. The event reflected the market trends by presenting a wide variety of products. GEBT covers a full spectrum of exhibits, which offered more than I expected."

Mr Gaurav Trigunayak, Assistant General Manager, Havells India Ltd visited the show for the 10th time. "I met more than 10 potential suppliers and above all the fair was very informative. The advanced technologies presented here divulged an array of forecasts for the industry. As the smart concept is becoming more prevalent in India, I come to China once every three months to keep track of upcoming trends and I will definitely be returning to GEBT next year."

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#### Concurrent events facilitate exchange of market intelligence

Hot topics of the concurrent events included overseas intelligent building and smart home standards, smart home development, smart hotel technologies, intelligent real estate technologies, smart city and smart community among others. The seminars and conferences were highly regarded for their added value as a learning and networking platform.

The Intelligent Engineering Branch of China Exploration and Design Association co-organised "Summit on Innovative Intelligent Building Technology Driven by Smart Cities 2017". Ms Xiao Jianping, SAC/TC426 Commissioner of the association said: "GEBT is an all-inclusive fair. Smart city covers different dimensions of the industry. I witness the rapid development of intelligent building. The exhibition provided eye-opening experiences to industry professionals by presenting core competencies, national standards as well as research and development. I look forward to future editions of GEBT."

Mr Liang Jujun, General Manager of Shenzhen Beauty to Intelligent Technology Co Ltd attended "China Intelligent Green Community Summit 2017" to research the direction of development and the latest products. He said: "The seminar was well-organised and focused on the idea of smart community. The future development of the industry, I believe, will lie in the interaction between audio and artificial intelligence. Openness is essential for industry growth."

The Guangzhou Electrical Building Technology show, along with the concurrently held Guangzhou International Lighting Exhibition, is headed by the biennial Light + Building event. The next edition of Light + Building will take place from 18 – 23 March 2018 in Frankfurt, Germany.

Messe Frankfurt also offers a series of other light and building technology events worldwide, including the Shanghai Intelligent Building Technology (SIBT), Shanghai Smart Home Technology (SSHT) and the Shanghai International Lighting Fair (SILF). Additionally, light and building fairs are also hosted in Argentina, India, Russia and the UAE.

For more information on Light + Building shows worldwide, please visit <u>www.light-building.com/brand</u>. The next edition of Guangzhou Electrical Building Technology is scheduled to take place once again from 9 – 12 June 2018 at the China Import and Export Fair Complex in Guangzhou. To find out more about GEBT, please visit <u>www.building.messefrankfurt.com.cn</u> or email <u>building@china.messefrankfurt.com.</u>

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#### **Background information on Messe Frankfurt**

Messe Frankfurt is the world's largest trade fair, congress and event organiser with its own exhibition grounds. With more than 2,300 employees at some 30 locations, the company generates annual sales of around €647 million. Thanks to its far-reaching ties with the relevant sectors and to its international sales network, the Group looks after the business interests of its customers effectively. A comprehensive range of services – both onsite and online – ensures that customers worldwide enjoy consistently high quality and flexibility when planning, organising and running their events. The wide range of services includes renting exhibition grounds, trade fair construction and marketing, personnel and food services. With its headquarters in Frankfurt am Main, the company is owned by the City of Frankfurt (60 percent) and the State of Hesse (40 percent). For more information, please visit our website at:

www.messefrankfurt.com www.congressfrankfurt.de www.kapeuropa.de www.festhalle.de

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